# Quality Information and Provider Choice

Evidence from Dranove et al. (2003)

#### Overview

 Question: Is the publication of information on health outcomes achieved by physicians and hospitals (i.e. report cards) constructive or harmful?

- Assess the effects by testing for three potential effects
  - Matching of patients to providers
  - Incidence and quantity of CABG surgeries
  - Incidence and quantity of complementary and substitute treatments
- Provide welfare analysis by looking changes in costs vs changes in outcomes

### Data

- Two main sources:
  - Longitudinal Medicare claims data for patients admitted with new primary diagnosis of AMI of for CABG surgery from 1987-1994
  - AHA survey hospital characteristics

## Empirical Models (Hospital Level)

$$\ln (h_{lst}) = \mathbf{A}_s + \mathbf{B}_t + g \cdot \mathbf{Z}_{lst} + p \cdot L_{st} + q \cdot N_{st} + e_{lst},$$

- $h_{lst}$ : mean of illness severity before admission or treatment of hospital l's Medicare CABG patients
- $L_{st}$ : treated indicator
- p: effect of report cards on severity of patients receiving CABG

## Empirical Models (Patient Level)

$$C_{kst} = \mathbf{A}_s + \mathbf{B}_t + g \cdot \mathbf{Z}_{kst} + p \cdot L_{st} + e_{kst},$$

$$\ln_{C_{kst},O_{kst}}(y_{kst}) = \mathbf{A}_s + \mathbf{B}_t + g \cdot \mathbf{Z}_{kst} + p \cdot L_{st} + q \cdot w_{kst} + r \cdot L_{st} \cdot w_{kst} + e_{kst},$$

- $C_{kst}$ : CABG surgery within year of admission for AMI
- $O_{kst}$ : adverse health outcome within year of admission for AMI
- $y_{kst}$ : total hospital expenditure within year of admission for AMI

•  $w_{kst}$ : measure increasing in patient k's severity

TABLE 1
MEAN EXPENDITURES IN YEAR PRIOR TO ADMISSION FOR AMI OR FOR CABG SURGERY,
ELDERLY MEDICARE BENEFICIARIES, 1990 AND 1994

	1990	1994	Percentage Change			
	(1)	(2)	(3)			
	A. All AMI Patients					
N.Y. and Pa.	\$3,110	\$3,373	.0846			
All other states	2,660	2,910	.0940			
Conn., Md., and N.J. only	3,055	3,318	.0861			
	B. All Patie	ents Receiving CA Admiss	ABG within One Year of sion			
N.Y. and Pa.	4,850	4,511	0699			
All other states	3,657	3,660	.0008			
Conn., Md., and N.J. only	5,015	4,934	0162			
	C. AMI Pa	tients Receiving of Admi	CABG within One Year ssion			
N.Y. and Pa.	1,867	1,702	0883			
All other states	1,537	1,585	.0312			
Conn., Md., and N.J. only	1,911	1,859	0272			

TABLE 2
EFFECTS OF REPORT CARDS ON THE WITHIN-HOSPITAL COEFFICIENT OF VARIATION AND MEAN OF PATIENTS' HEALTH STATUS BEFORE
TREATMENT: MEDICARE BENEFICIARIES WITH AMI AND MEDICARE BENEFICIARIES RECEIVING CABG, 1987–94

	Beneficiaries	RECEIVING CABG	Beneficiaries with AMI		
	Assumes Report Cards Effective 1991 in N.Y. and 1993 in Pa.	Assumes Report Cards Effective 1993 in N.Y. and Pa.	Assumes Report Cards Effective 1991 in N.Y. and 1993 in Pa.	Assumes Report Cards Effective 1993 in N.Y. and Pa.	
Dependent Variable	(1)	(2)	(3)	(4)	
ln(mean of patients' total hospital expenditures one year prior to admission)	-3.92** (1.52)	-5.30** (1.10)	3.37** (1.52)	1.55 (2.26)	
ln(mean of patients' total days in hospital one year prior to admission)	-3.74** $(1.84)$	-4.51** $(1.54)$	1.11 (2.76)	1.56 (2.95)	
ln(CV of patients' total hospital expenditures one year prior to admission)	3.00** (1.39)	$3.60** \\ (1.77) \\ 2.74$	-2.32** $(.64)$ $-4.79**$	-2.43** (.66) $-4.98**$	
ln(CV of patients' total days in hospital one year prior to admission)	.94 (2.22)	(3.53)	(1.79)	(2.01)	

TABLE 3

Effects of Report Cards for Teaching and All Other Hospitals on the Mean of Patients' Health Status before Treatment: Medicare Beneficiaries with AMI and Medicare Beneficiaries Receiving CABG, 1987–94

	BENEFICIARIES	Receiving CABG	Beneficiaries with AMI			
Dependent Variable	Report Cards Effective 1991 in N.Y. and 1993 in Pa. (1)	fective 1991 in N.Y. and 1993 in Pa.) and 1993 in Pa. × Teaching Hospital		(Report Card Effective 1991 in N.Y. and 1993 in Pa.) × Teaching Hospital (4)		
ln(mean of patients' total hospital expendi- tures one year prior to admission) ln(mean of patients' total days in hospital one year prior to admission)	-18.63** (2.42) -11.38** (3.03)	19.78** (2.20) 10.28** (1.70)	-1.78 $(3.95)$ $-2.06$ $(4.89)$	15.05** (7.46) 9.27 (6.11)		

 ${\it TABLE~4} \\ {\it Effects~of~Report~Cards~on~CABG,~PTCA,~and~Catheterization~Rates:~Medicare~Beneficiaries~with~AMI,~1987–94} \\$ 

		Report Cari N.Y. and 199		B. Assumes Report Cards Effective 1993 in N.Y. and Pa.			
Dependent Variable	Effect of Report Cards (1)	Admission to Hospital in Year before AMI (2)	Report Cards × Prior Year Admission (3)	Effect of Report Cards (4)	Admission to Hospital in Year before AMI (5)	Report Cards × Prior Year Admission (6)	
CABG within one year of admission	.60**			.91**			
(1 = yes)	(.21)			(.44)			
[14.76, 9.10] <sup>a</sup>	.81**	-3.80**	65	1.39**	-3.78**	-1.52**	
	(.15)	(.15)	(.44)	(.42)	(.16)	(.19)	
CABG within one day of admission	78**	,		59**		,	
(1 = yes)	(.29)			(.23)			
[5.40, 2.97]	97**	-1.73**	.72*	66**	-1.71**	.29	
	(.40)	(.13)	(.41)	(.30)	(.14)	(.30)	
PTCA within one year of admission	-1.69	, , ,		$-1.22^{'}$	, , ,	, , ,	
(1 = yes)	(1.22)			(1.17)			
[13.94, 8.76]	$-1.73^{'}$	-3.50**	.23	96	-3.46**	76	
	(1.55)	(.17)	(1.15)	(1.46)	(.19)	(.99)	
PTCA within one day of admission	-2.21**	, ,	, ,	-2.06**	, ,	, ,	
(1=yes)	(.85)			(.91)			
[7.81, 4.82]	-2.55**	-2.05**	1.22*	-2.22**	-2.00**	.59	
[7.01, 1.02]	(1.05)	(.16)	(.70)	(1.07)	(.18)	(.57)	
Cath within one year of admission	81	(.10)	()	.24	(.10)	(.57)	
(1=yes)	(1.02)			(.56)			
[40.65, 26.77]	88	-9.55**	.48	.72	-9.47**	-1.37	
[10.00, 20.77]	(1.48)	(.34)	(1.64)	(.89)	(.38)	(1.16)	
Cath within one day of admission	-3.75**	(.01)	(1.01)	-2.77**	(.00)	(1.10)	
(1=yes)	(1.51)			(1.17)			
[26.81, 16.25]	-4.28**	-7.54**	2.02	-2.86*	-7.45**	.56	
[moior, roimo]	(1.90)	(.38)	(1.40)	(1.46)	(.41)	(1.08)	

TABLE 5 Effects of Report Cards on Hospital Expenditures and Health Outcomes: Medicare Beneficiaries with AMI, 1987-94

		eport Cards V.Y. and 1993	EFFECTIVE 1991 IN PA.	B. Assumes Report Cards Effective 1993 in N.Y. and Pa.			
Dependent Variable	Effect of Report Cards (1)	Admission to Hospital in Year before AMI (2)	Report Cards × Prior Year Admission (3)	Effect of Report Cards (4)	Admission to Hospital in Year before AMI (5)	Report Cards × Prior Year Admission (6)	
ln(total hospital expenditures in year after admission)	3.92** (1.08) 2.89** (.73)	7.33** (.48)	3.35* (1.75)	3.95** (1.52) 3.31** (1.16)	7.44** (.53)	1.93 (1.49)	
Readmission with AMI within one year of admission (1=yes)	.02 (.08) 15	1.70**	.55**	.06 (.07) 11	1.72**	.52**	
Readmission with heart failure within one year of admission (1=yes)	(.10) .50** (.10) 20** (.08)	(.06) 4.89** (.10)	(.13) 2.27** (.26)	(.09) .54** (.10) 18** (.08)	(.06) 4.93** (.11)	(.14) 2.30** (.36)	
Mortality within one year of admission (1 = yes)	.45 (.32) .37 (.41)	(.10) 11.90** (.09)	02 (.44)	.45* (.26) .13 (.27)	11.88** (.10)	.69** (.13)	

## Conclusions

- CABG report cards led to substantial selection by providers.
- Report cards led to increased sorting of patients to providers based on severity.
- Report cards reduced welfare, particularly for patients with higher severity.
- Discussion questions:
  - Previous literature has found positive effects on mortality resulting from report cards in this setting. What might explain this inconsistency?
  - How might incentives be adjusted so that report cards are beneficial in this setting?

TABLE 6
ALTERNATIVE MODELS OF EFFECTS OF REPORT CARDS ON CABG SURGERY RATES, HOSPITAL EXPENDITURES, AND HEALTH OUTCOMES OF INDIVIDUAL MEDICARE BENEFICIARIES WITH AMI, 1987–94

		LS AND PATIE NN., Md., AND	NTS FROM N.Y., N.J. ONLY	B. Linear Time Trend Included for N.Y. and Pa.			
Dependent Variable	Effect of Report Cards (1)	Admission to Hospital in Year before AMI (2)	Report Cards × Prior Year Admission (3)	Effect of Report Cards (4)	Admission to Hospital in Year before AMI (5)	Report Cards × Prior Year Admission (6)	
CABG within one year of admission	.42			.27**			
(1 = yes)	(.36)			(.10)			
	.98**	-2.66**	-1.94**	.46**	-3.80**	65	
	(.31)	(.41)	(.22)	(.18)	(.15)	(.44)	
PTCA within one year of admission	93			.10			
(1 = yes)	(.96)			(.65)			
	50	-2.11**	-1.50	.03	-3.50**	.23	
	(1.24)	(.44)	(.90)	(1.00)	(.17)	(1.15)	
Cath within one day of admission	76			.70			
(1=yes)	(1.82)			(1.23)			
8 8 132	22	-4.63**	-1.87	.10	-7.54**	2.01	
	(2.12)	(.61)	(1.15)	(1.62)	(.38)	(1.40)	
ln(total hospital expenditures in year af-	1.74			3.49			
ter admission)	(1.19)			(2.81)			
STOREGON STRANSFERSON STRANSFERSON FROM STOREGON	1.96	10.81**	62	2.52	7.33**	3.36*	
	(1.40)	(.97)	(1.83)	(3.23)	(.48)	(1.75)	
Readmission with AMI within one year of	.17		, , , ,	23**		, ,	
admission $(1 = yes)$	(.09)			(.07)			
	.07	1.90**	.35	38**	1.70**	.55**	
	(.11)	(.12)	(.21)	(.07)	(.06)	(.13)	
Readmission with heart failure within one	.41**			.01			
year of admission (1=yes)	(.09)			(.10)			
* 355010 35000 35500 3500 3500 3*00 3*00 5*	04	5.52**	1.57**	64**	4.89**	2.27**	
	(.12)	(.15)	(.36)	(.12)	(.10)	(.26)	
Mortality within one year of admission	.44*	100 mag 2	17 mg/m 1970	.10	0.50 - 10.50	700 L 1 (200 PA) (2)	
(1 = yes)	(.16)			(.30)			
35 <b>8</b> 5	.51	12.05**	11	.13	11.90**	02	
	(.25)	(.23)	(.41)	(.45)	(.09)	(.44)	

TABLE 7
EFFECTS OF REPORT CARDS ON TOTAL HOSPITAL EXPENDITURES AND HEALTH OUTCOMES OF INDIVIDUAL MEDICARE BENEFICIARIES RECEIVING CABG SURGERY, 1987–94

	A. Assumes Report Cards Effective 1991 in N.Y. and 1993 in Pa.			B. Assumes Report Cards Effective 1993 in N.Y. and Pa.			
Dependent Variable	Effect of Report Cards (1)	Admission to Hospital in Year before AMI (2)	Report Cards × Prior Year Admission (3)	Effect of Report Cards (4)	Admission to Hospital in Year before AMI (5)	Report Cards × Prior Year Admission (6)	
ln(total hospital expenditures in year after admission)	8.28** (3.30) 7.08** (3.42)	2.48** (.39)	2.72** (.80)	5.93** (2.67) 4.78** (2.68)	2.52** (.37)	2.80** (.73)	
Readmission with AMI within one year of admission (1=yes)	10* (.05) 15**	.22**	.10	17** (.04) 17**	.23**	.00	
Readmission with heart failure within one year of admission (1=yes)	(.04) .14 (.18) 01 (.11)	(.02) 3.47** (.07)	(.09) .42 (.49)	(.06) .31** (.14) .02 (.14)	(.02) 3.46** (.07)	.86* (.46)	
Mortality within one year of admission (1=yes)	-1.17** $(.28)$ $-1.02**$ $(.32)$	2.72** (.16)	24 (.23)	-1.02** (.38) 86* (.46)	2.72** (.16)	21 (.25)	